



### **Presenters**

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### **Overview**

Today, we will review the evaluation work at The Wright, beginning with our organization's history, the grant application, and our 3-year process.

02 | IMLS Grant 05 | Year Three

03 | Year One 06 | Takeaways





## **History of The Wright**

In 1965, Detroit OB-GYN, Charles H.
Wright, opened what would become The
Wright Museum in the his doctor's office.

We are a mid-sized museum with around 50 staff members, but we do not have a dedicated evaluation department.

In 2015, we celebrated our 50th anniversary in our 3rd building, which is 125,000 square feet and hosts thousands of visitors per year.

In 2017, The Wright museum applied for an Institute of Museum and Library Services (IMLS) grant to build staff capacity around evaluation methods.



**IMLS** Evaluation Grant

In 2018, IMLS awarded The Wright a 3-year evaluation grant, "Museums Empowered:

Professional Development Opportunities for Museum Staff," to build our evaluation capacity and learn about our visitors.





## **Kate Livingston**

- The Wright partnered with independent evaluator Kate Livingston.
- Kate is the founder of <a href="ExposeYourMuseum">ExposeYourMuseum</a>, <a href="LLC">LLC</a>
- She served as our "evaluation coach"
  - Setting the strategy
  - Demonstrating key evaluation tenets and methods
  - Training and motivating Museum staff members





## Visitor Advocate Team (VAT)

- The Wright created an interdepartmental Visitor Advocate Team of 6 staff members.
- Over the years, this team has changed but we have maintained staff participation from our visitor facing departments:
  - Curatorial
  - Development
  - Education
  - External Affairs
  - Guest Services
  - Sustainability





### **General Visitor Survey**

Year one, our main goal was to create a general visitor survey as a benchmark to establish a basic understanding of our visitorship demographics.

- Kate conducted trainings and workshops around logic models and survey writing for all staff.
- The VAT developed a general visitor survey and engaged with visitors to provide feedback.
- We offered a hardcopy and digital survey until we reached the goal of 275 completed questionnaires.



#### 2019 Visitor Experience Survey

Thank you for helping us to improve your experience by completing this survey.

What brings you to the Charles H. Wright Museum? (Please check as many as apply.)
General Visit  Specific Exhibitions (please specify):
Public Program (please specify):
Private Event (e.g., wedding, reunion, etc.)
Group Tour
Research (e.g., specific topic, school assignment, etc.; please specify):
Other (please specify):
How do you feel when you visit the museum? (Please check as many as apply.)
EmpoweredTolerantKnowledgeableMotivatedFrustratedRepresentedUncomfortableProudReflectiveConnectedSadInspiredAngryOthers (please specify):
Please complete this sentence: "Before my visit to the museum, I never knew/realized"
What <b>questions</b> do you still have? (Please list below.)
After my museum visit, I plan to: (Please check all that apply.)
Visit again Go to museum store
Become museum volunteer Become more involved in my community
Tell friends/family about museum Donate to museum
Become museum member Learn more about the African American experience
Other (please specify): Share pictures and/or reviews on social media
How often do you visit the Charles H. Wright Museum of African American History? (Please check one.)
This is my first time1-2 times per year 3-4 times per year More than 5 times per year
Are you a museum member? (Please check one.) Yes No Unsure
If not, what might encourage you to become a member? (Choose all that apply.)
Free/discounted admission Advanced previews Museum store discounts
Special access/tours Other (please specify):
Race, ethnicity, or racial identity: (Please check all that apply.)
African American, Black, African, or Afro-Caribbean Native American or Alaskan Native
East Asian, Southeast Asian, or Asian American Native Hawaiian or Pacific Islander
Latinx or Hispanic South Asian, Indian, or Pakistani
Middle Eastern, Arab, or Arab American White or Caucasian
Would rather not sayPrefer to self-describe:
Age:Under 1313-1718-2425-3435-4445-5455-6465-7475 and olde
Gender Identity (e.g., female, non-binary, transgender, etc.):
Zip Code*:*Please list primary zip code; If from outside of the U.S., please list your country

THANK YOU! Please share any suggestions/recommendations you have for us on the reverse. →



## General Visitor Survey Demographics

	Summ	er 2019	Fall/Winter 2018	
Race, Ethnicity, or Racial Identity	Percent of Respondents	Number of Respondents (out of 141)	Percent of Respondents	Number of Respondents (out of 120)
African American, Black, African, or Afro-Caribbean	88.65%	125	63.33%	76
White or Caucasian	11.35%	16	30.83%	37
Multiracial (i.e., more than one selection)	6.38%	9	1.67%	2
Latinx or Hispanic	1.42%	2	2.50%	3
East Asian, Southeast Asian, or Asian American	1.42%	2	N/A	N/A
South Asian, Indian, or Pakistani	0.71%	1	0.83%	1
Would rather not say	0.71%	1	0.83%	1
Native American or Alaskan Native	N/A	N/A	0.83%	1

Note: The following categories were included on the survey, however not selected by respondents: 1) East Asian, Southeast Asian, or Asian American; 2) Middle Eastern, Arab, or Arab American: and 3) Native Hawaiian or Pacific Islander. "Prefer to self-describe" was also an option.



# General Visitor Survey Demographics (Cont.)

	Sumn	ner 2019	Fall/Winter 2018		
Age Range	Percent of Respondents	Number of Respondents (out of 144)	Percent of Respondents	Number of Respondents (out of 123)	
Under 13 years old	5.56%	8	1.63%	2	
13-17 years old	2.78%	4	0.00%	0	
18-24 years old	8.33%	12	8.94%	11	
25-34	11.81%	17	13.82%	17	
35-44	16.67%	24	14.63%	18	
45-54	17.36%	25	13.01%	16	
55-64	18.75%	27	29.27%	36	
65-74	15.28%	22	16.26%	20	
75 years old and older	3.47%	5	2.44%	3	

2018

70% Female (89 respondents)

**29%** Male (37 respondents)

2019

**58%** Female (67 respondents)

40% Male (46 respondents)





Falk Study

Dr. John H. Falk developed a predictive model to help museums understand their visitor's identity-related motivations. The model is a collection of 5 cards with images and words. The visitor selects the card that best describes their motivation for visiting.





## Falk Study

Dr. Falk gave the Wright Museum permission to customize our cards with museum images and use 2 additional cards that were never tested: Respectful Pilgrim and Cultural Affinity.

01 | Explorers

02 | Rechargers

03 | Experience Seekers

04 | Professional Hobbyist

05 | Facilitators

06 | Respectful Pilgrims

07 | Cultural Affinity

### Respectful Pilgrims

I am here to honor the memory of those represented here.



Places like this are sacred.



I feel it is my duty to visit a place like this.



I want to discover more about what happened to African Americans.







More than half of the sample (n=97) identified as Respectful Pilgrims (28.9%) or Affinity Seekers (25.8%). The next most prevalent category of visitor was Experience Seekers (13.4%).

**Respectful Pilgrims** 

28.9%

28 Visitors

**Cultural Affinity** 

25.8%

25 Visitors

**Experience Seekers** 

13.4%

13 Visitors



## **Findings**

The Falk study was also another opportunity to collect demographic information from Museum visitors, similar to what was collected in the 2018 and 2019 baseline visitor surveys. Each demographic question is outlined below, including number and percentage of respondents and how this sample compared to the baseline visitor surveys.

	Falk Study 2019		Summer 2019		Fall/Winter 2018	
Race, Ethnicity, or Racial Identity	Percent of Respondents	Number of Respondents (out of 84)	Percent of Respondents	Number of Respondents (out of 141)	Percent of Respondents	Number of Respondents (out of 120)
African American, Black, African, or Afro-Caribbean	67%	58	88.65%	125	63.33%	76
White or Caucasian	22%	19	11.35%	16	30.83%	37
Multiracial (i.e., more than one selection)	6%	5	6.38%	9	1.67%	2
Latinx or Hispanic	2%	2	1.42%	2	2.50%	3



### **Conferences**

# VSA

### **Visitor Studies Association**

### 2018 Visitor Studies Association (VSA)

The VAT attended the 2018 VSA annual conference in Chicago, IL.

### 2018 American Evaluation Association (AEA)

The VAT conducted a round table session at the 2018 AEA annual conference in Cleveland, OH.





### 2019 VSA, Detroit

The VAT conducted a round table session at the 2019 VSA annual conference in Detroit, MI. The Wright Museum hosted the conference guests.



View instructions

Leave a comment

### **Focus Groups**

- Kate offered 2 workshops to all staff on how to conduct a proper focus group.
- VAT conducted 3 virtual focus groups using Museum staff around the topic of an internal employee portal that was being redesigned.
  - We encouraged staff to take a pre survey and offered a monetary incentive for participating in the focus group.
  - We asked questions and did an online card sort activity where staff grouped similar items together and named the group.

Upcoming Exhibition Schedule Group Tour Reservation Calendar Holiday Schedule Key Request Form Logo Brand Guidelines List of CHW Annual Events Using Veevart software Work Orders Staff Directory COVID-19 Safety Plan Strategic Museum Goals CHW meeting agenda templates Working the fax machine Paycheck payment date Working the mail machine Tax exempt Letter Museum Mission Employee Handbook Signature, Annual, Partner Events Evacuation Plan

#### Step 1

Take a quick look at the list of items to the left.

We'd like you to sort them into groups that make sense to you.

There is no right or wrong answer. Just do what comes naturally.

#### Step 2

Drag an item from the left into this area to create your first group.



## **Tracking and Timing**

- Kate offered a virtual Tracking and Timing workshop to all staff on how to monitor how visitors interact with museum spaces.
- Although we intended to conduct this workshop onsite with actual visitors, Kate successfully offered a virtual workshop to all staff.





### **Takeaways**

- Meetups and Partnerships
- COVID -19 Adjustments
  - Grant extension
  - Virtual Focus Groups and Virtual Tracking and Timing
- Future Plans -
  - The Wright does not have a formal evaluator.
  - VAT will continue to meet.
    - How to continue equitable evaluation? How to manage survey data responsibly? Who on staff will do this work?





## Thank you.

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